

Business Plan

ANSOM B.V

FAIRBETS / WIN-CASH

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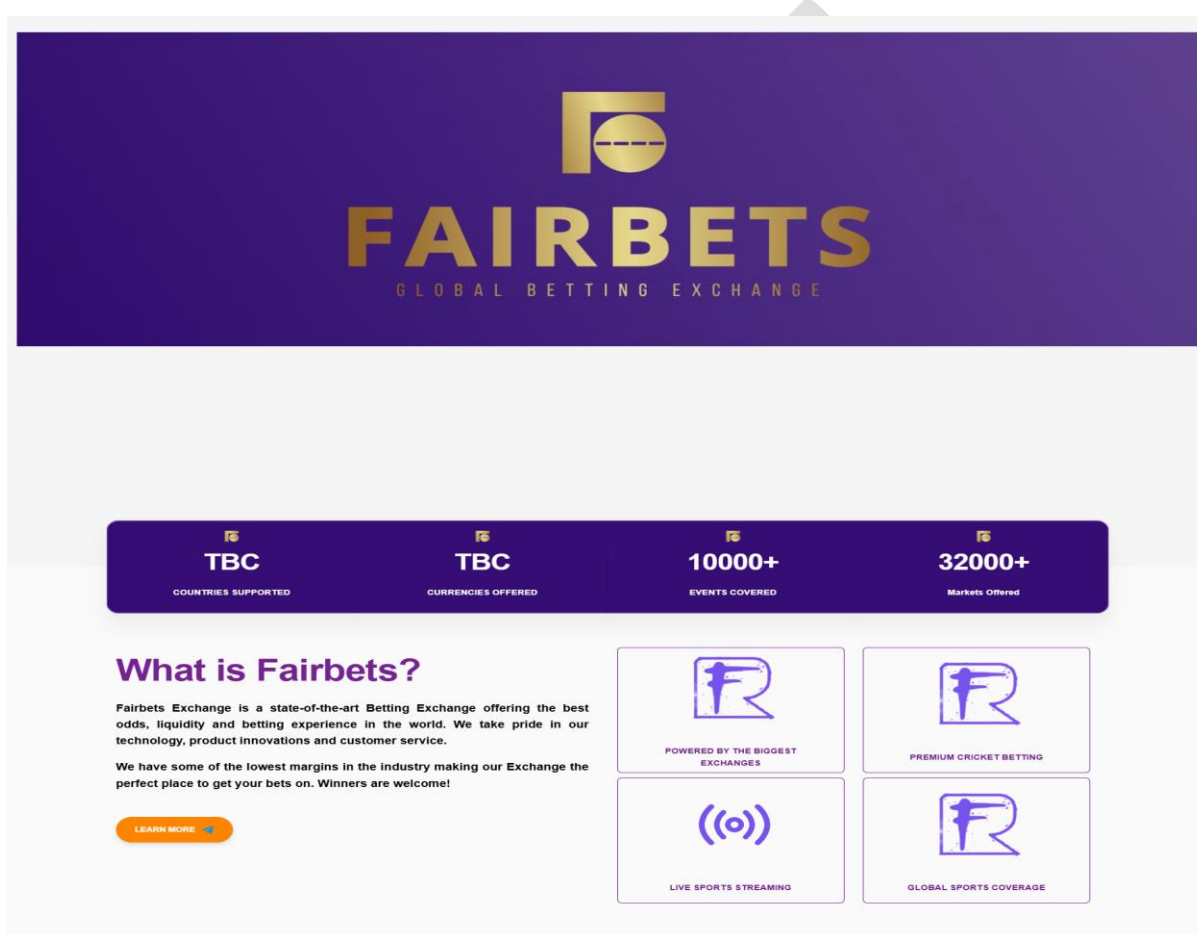
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Business Plan

I- Scope

Our Mission

The company has developed a unique and user-friendly website, namely FAIRBETS (<https://www.fairbets.exchange/>) and (www.win-cash11.com) . The sites are built on a fresh, lightweight platform that loads quickly and is fully adaptable to both desktop and mobile devices:



In order to support the company's strategy of targeting a wide range of countries, the site will be available in over 7 languages, and will fully support all financial and gaming activity in all possible currencies.



Benefits

Global Sports Coverage



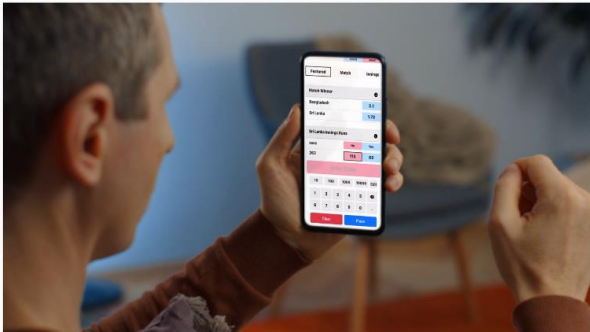
User Interface

Intuitive Betting Interface



Low Fees

Industry Low Commission Rates



Live Streaming

Fairbets Exchange Platform is a revolutionary new way to trade. Providing the fastest video feeds and odds updates, giving you have the best chance of winning!

[LEARN MORE](#)

The company plans to integrate with some of the best payment gateways in the industry, which will allow it to offer a wide range of payment options, allowing customers to deposit and withdraw with their local payment methods, in their preferred currencies.

The company will use only PCI DSS compliant providers, and customer deposit details are safe and secure.

Through these payment providers the company will be able to process payments globally, through Visa and MasterCard debit and credit cards, and e-wallets (such as Jeton, Skrill, Neteller, MuchBetter, etc.).

Our Key Points

- **Regulatory Excellence:** We will commit to ensuring the highest standards of regulatory compliance to provide a safe, efficient, and fair gaming environment. We will also guarantee the development and implementation of regulatory frameworks, guidelines, procedures, and policies that are effective, transparent, and in line with the needs of stakeholders.
- **Diverse Gaming Offer:** We aim to offer a wide range of online gaming services, including casino games, sports betting, poker, and live casino games.
- **Experienced Management:** Our management team brings years of collective experience in the iGaming industry.

II- Company Description

Company Background

Ansom B.V is a newly registered entity in Curacao, established with the vision of entering the dynamic and rapidly evolving online gaming market in 2025. The company is set to provide innovative and engaging gaming experiences, leveraging advanced technology and strategic market insights to cater to a diverse audience.

With a focus on high-quality, secure, and fair gaming, Ansom B.V aims to become a leading player in the iGaming industry by offering a wide range of entertainment options. We plan to incorporate cutting-edge platforms, customer-centric services, and a commitment to responsible gaming, ensuring a sustainable and enjoyable user experience.

Company Structure

UBO / CEO

The UBO and/or CEO holds a multifaceted and strategic role in the company. Responsible for steering the company toward success, the UBO and/or CEO combines vision, leadership, and adaptability to navigate the complexities unique to online gaming.

Key Responsibilities:

- **Vision and Strategy:** The UBO and/or CEO sets the vision and strategy for the company. This involves anticipating market trends, understanding player behavior, and formulating plans to stay ahead in a competitive landscape.
- **Leadership and Team Management:** Effective leadership to foster a cohesive and motivated team. The UBO and/or CEO will inspire innovation, creativity, and excellence among employees, recognizing that the collective talent and expertise of the team are critical assets.
- **Regulatory Compliance:** Navigating the global and local regulations will be a central aspect of the UBO and/or CEO's responsibility. Staying informed about legal frameworks, licensing requirements, and compliance standards is crucial to ensuring the company operates ethically and within legal boundaries.
- **Technological Innovation:** Embracing and driving technological advancements is vital in the iGaming sector, the UBO and/or CEO will focus on innovation within the company, keeping up-to-date of emerging technologies such as blockchain, artificial intelligence, and virtual reality to enhance the gaming experience and maintain a competitive edge.
- **Risk Management:** The industry is characteristically dynamic, the UBO and/or CEO will implement robust risk management strategies to safeguard the company's assets and ensure operational resilience.

- Stakeholder Relations: Building and maintaining positive relationships with stakeholders, including investors, regulators, and business partners, will be a key aspect of the UBO and/or CEO's role.

Compliance Officer

The Compliance Officer will be fully conversant with local Gaming & AML legislation. As well as the regulatory framework in Curacao. The official undertaking of the compliance function shall be appointed and approved pre-licensing. The compliance officer shall be a senior officer of the company, with direct reporting lines to the UBO.

Compliance Officer responsibilities include:

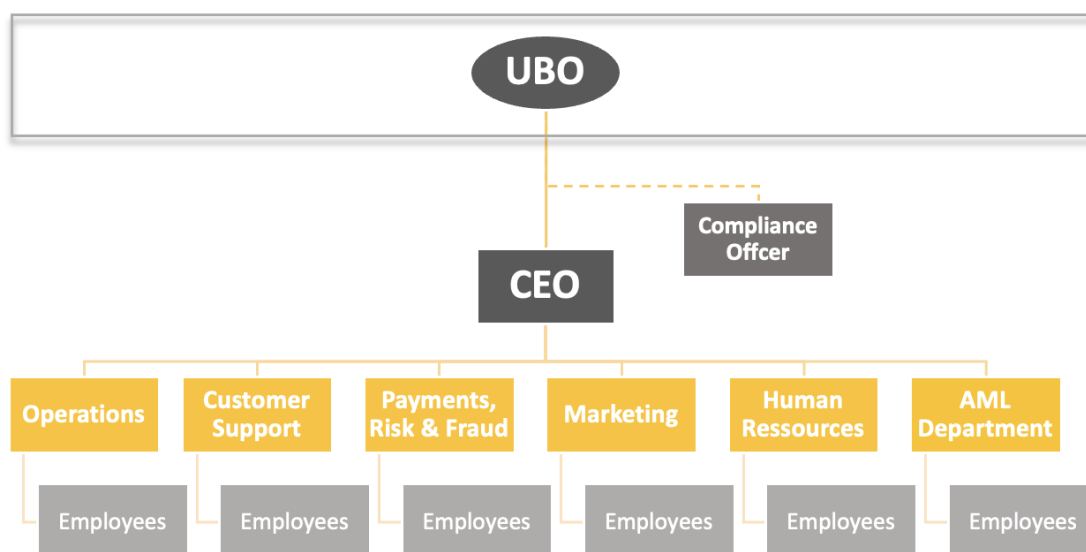
- To represent the licensee and act as the primary point of contact with regulatory Authorities.
- To directly oversee the licensee's operations and compliance with the law on a day-to-day basis.
- To be fully aware of its operations and to be able to answer questions about it in the event of requests from Authorities.
- To ensure the gambling systems work, and that he or she has full access to them.
- To ensure the licensee's tax is paid on time and in full.
- To submit the following in a timely manner, and regulatory reporting requirements:
- To assist in the certification, investigation, and enforcement process.
- Ensure the company follows financial laws, particularly regarding money laundering.

AML Department

The AML Department shall be a team of reliable and positive individuals with a passion for operations, specializing in risk and fraud, AML and RG procedures. They will also have experience in most instances related to the field, such as Chargebacks, lost transactions, KYCs, but with a real passion within the AML and RG fields. The AML Officer in charge shall be a senior officer of the company, with direct reporting lines to the UBP/CEO.

The responsibilities include, but are not limited to:

- Prepare and maintain sound AML procedures.
- Conduct risk assessments.
- Conduct Enhanced due diligence.
- File Suspicious Activity Reports (SARs) and/or Suspicious Transaction Reports (STRs)
- Ensuring that the staff is properly trained to detect money laundering.
- Carry out activities to detect placement (physically placing bulk cash proceeds), layering (separating the proceeds of criminal activity from their origins through layers of complex financial transactions), and integration (providing an apparently legitimate explanation for the illicit proceeds).
- Following and implementing company policies in relation to anti-money laundering
- Reporting to the Board and following up on matters with the FIAU.



Overview of the Industry and Positioning

The digital gaming sector in Curacao is flourishing, attracting players who are in search of varied, secure, and captivating gaming experiences. The market is marked by an escalating interest in online gaming among all age groups.

Our goal is to provide our registered players with an innovative sports betting exchange.

In comparison to existing market operators, our offering will bear similarities to competitors, yet stand out due to our unique approach. We place a strong emphasis on Responsible Gaming, promoting the best Return To Player (RTP) rates, swift payouts, and superior overall services to players.

We recognize the vast potential of this rapidly expanding market and aim to grow alongside it. We aspire to become a significant operator in the future, making a meaningful contribution to the market.

Target Markets

Due to increased local regulation requirements within Europe, the company will focus on countries outside of Europe, and within Europe where still possible.

The target markets therefore include:

- Non-regulated countries within Europe, such as Finland and Ireland
- Latin America
- New Zealand
- Canada
- India and South East Asia

Marketing

The company plans to establish its own affiliate network to promote and advertise the site to potential customers. The Affiliate Management team is expected to include a number of affiliate managers with years of experience in the industry and large affiliate portfolios.

The affiliate team will offer a range of incentive structures, including both CPA and Revenue Share, in order to make the most of these connections and relationships.

The company has a large advertising budget, which will be monitored constantly and be adjusted according to the evolving needs of the Company. Together with the affiliate network, the company will engage in a wide range of marketing activity, including:

- Affiliate sites
- SEO (Online review sites)
- PPC (Pay per Click advertising)
- Mailing (Using opt-in email lists, according to regulations)

The Internal Marketing team will be responsible for communicating with existing customers, and ensuring their enjoyment of the site. The team will offer both ongoing and once-off promotions to ensure that customers continue to return to the site. These promotions will be communicated to customers through email and sms communications as well as the Promotions page on the site.

Competitors

Direct competitors would be the new brands that are going live in 2025 and the last quarter of 2024. As the industry moves fast, it is difficult to identify a direct competitor, but the market of online gaming is wide and a healthy and encouraging growth, meaning that there is an increase in potential customers which gives us a good chance to build a base and keep our brand growing.

We believe that our solution should be equal to or better than what the offer currently is today, and this is based on our expertise to offer players the services they like with quick transactions – deposits and withdrawals of winnings – and an attractive Welcome Offer.

SWOT Analysis

Strengths:

Technical Infrastructure: The casino plans to incorporate a robust and secure online platform that ensures smooth gaming experiences.

Game Variety: A wide range of games can attract different types of players.

Customer Service: We will have strong customer service; we can resolve issues quickly and maintain customer satisfaction.

Weaknesses:

Regulatory Challenges: Online casinos often face complex and changing regulations that can impact operations.

Dependence on Technology: Any technical issues or downtime can significantly affect the user experience and the casino's reputation.

Competition: The online casino industry is highly competitive, with many players offering similar experiences.

Opportunities:

Market Growth: The online gaming market is rapidly growing, providing opportunities for expansion.

Technological Advancements: Innovations like virtual reality or blockchain could offer new ways to enhance the gaming experience.

Partnerships: Collaborating with other businesses (like sports teams or entertainment companies) could help attract new customers.

Threats:

Regulatory Changes: Changes in gambling laws or regulations in key markets could negatively impact the business.

Cybersecurity: Online platforms are always at risk of cyber attacks, which could lead to data breaches or financial losses.

Competition: New entrants or innovative offerings from competitors could threaten the casino's market share.

III- Marketing Plan

Online Advertising

We intend to promote our casinos through PPC campaigns and social media promotions depending on the regulation and country's legislation.

Affiliate Marketing

We will use an affiliate network using rev share and CPA deals by partnering with gaming affiliates to promote our brand(s).

Customer Acquisition

We will employ targeted marketing campaigns and loyalty programs to attract and retain players, fostering a growing player community.

Customer Support

A dedicated and experienced Customer Support team will be available 24/7 in multiple languages to assist the players with the inquiries, complaints, and issues. We want to ensure a swift and effective problem resolution.

IV- Legal

Regulatory Compliance

- **Understanding regulations:** Ansom B.V. has a comprehensive understanding of the iGaming regulations in Curacao, as outlined in the Curacao Gaming Control Board's guidelines. We are dedicated to strict compliance and transparency in our operations.
- **Licensing Process:** We have initiated the application process for the Curacao iGaming license. This license is essential for legal and legitimate operation within the jurisdiction.
- **Compliance measures:** Our compliance framework includes regular audits to ensure fairness and transparency, solid player verification procedures to prevent underage gaming and a dedicated experienced compliance team responsible for ongoing adherence to regulations.

Terms & Conditions

Legal will be described on the site as Terms & Conditions accessible from any page of the website. Additionally, the player will be asked to read and agree to those Terms when registering an account on the website(s). The Terms & Conditions will outline the agreement between the customer and Ansom B.V. Failing to accept the mentioned terms will result in the cancellation of the registration of the user's account with immediate effect.

Risk Evaluation

Within the framework of our unwavering commitment to the highest standards of integrity, security, and transparency, (- -) has instituted a comprehensive Anti-Money Laundering (AML) policy. This policy is meticulously designed to fortify our operational framework against the infiltration of illicit financial activities and to ensure unwavering compliance with global regulatory mandates.

Principal Aims of Our AML Policy:

- **Prevention of Money Laundering:** (- -) maintains an unequivocal commitment to thwarting any attempts at utilizing our platform for money laundering. Rigorous procedures are in place to detect and deter transactions displaying indicators of potential money laundering activities.
- **Adherence to Regulatory Norms:** We pledge strict adherence to all pertinent laws and regulations governing AML and Counter-Terrorist Financing (CTF). Our policies undergo regular scrutiny and refinement to stay in consonance with the dynamic regulatory milieu, thereby guaranteeing full compliance.
- **Customer Due Diligence (CDD):** (- -) conducts exhaustive Customer Due Diligence, delving into understanding our users, their financial transactions, and the intrinsic nature of these dealings. This encompasses the verification of customer identities, ongoing account activity monitoring, and comprehensive risk assessments.
- **Continuous Surveillance and Reporting:** Our systems are fortified with robust monitoring mechanisms to perpetually assess transactional patterns and discern any aberrant or suspicious behaviour. In instances of detecting such activities, we undertake expeditious reporting to the pertinent authorities.
- **Employee Training and Awareness:** (- -) invests significantly in exhaustive training initiatives, ensuring that our personnel are well-versed in the intricacies of money laundering risks. Employees play a pivotal role in recognizing and promptly reporting any activities that raise suspicion.

This introductory elucidation serves as a testament to our steadfast commitment to upholding the most elevated standards of security and compliance. It lays the groundwork for the ensuing exhaustive AML policy, delineating intricate procedures, protocols, and mechanisms instituted to fortify our platform. We invite all concerned parties to acquaint themselves with our AML policy, thereby gaining profound insights into our dedication to a secure, trustworthy, and legally sound operational environment.

NB: The full AML Policy can be found as addendum.

V- Overview of the products

Services offered

Ansom B.V. website(s) will provide the following:

- **Sports Betting Exchange**

Revenue Model

- **Player Bets:** Revenues generated through player's bets on various games
- **House Edge:** Profits from the inherent advantage

VI- Financial Projections

3-Year Financial Projection Template in €													
Year (1st)	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Total Year
FTDs	120	20	20	21	21	22	22	23	23	23	24	24	363
Active Players (including FTDs)	120	122	125	127	130	132	135	138	141	143	146	149	1,609
Total Deposits (€)	100,000	102,000	104,040	106,121	108,243	110,408	112,616	114,869	117,166	119,509	121,899	124,337	1,341,209
Total Withdrawals (€)	50,000	51,000	52,020	53,060	54,122	55,204	56,308	57,434	58,583	59,755	60,950	62,169	670,604
Total Bets (€)	250,000	262,500	275,625	289,406	303,877	319,070	335,024	351,775	369,364	387,832	407,224	427,585	3,979,282
Total Wins (€)	212,500	223,125	234,281	245,995	258,295	271,210	284,770	299,009	313,959	329,657	346,140	363,447	3,382,389
GGR (€)	37,500	39,375	41,344	43,411	45,581	47,861	50,254	52,766	55,405	58,175	61,084	64,138	596,892
Margin (%)	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%
Bonuses (€)	13,125	13,781	14,470	15,194	15,954	16,751	17,589	18,468	19,392	20,361	21,379	22,448	208,912
Bonuses (%)	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
Game Provider Fee (€)	5,625	5,906	6,202	6,512	6,837	7,179	7,538	7,915	8,311	8,726	9,163	9,621	89,534
Game Provider Fee (%)	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%
Payment Processor Fee (€)	4,500	4,590	4,682	4,775	4,871	4,968	5,068	5,169	5,272	5,378	5,485	5,595	60,354
Platform Fee (€)	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	120,000
Affiliate Payments / User Acquisition (€)	1,200	200	204	208	212	216	221	225	230	234	239	244	3,634
Other Expenses (€)	5000	5000	5000	5000	5000	5000	5000	5000	5000	5000	5000	5000	60,000
Net Monthly Result (€)	-1,950	-103	786	1,722	2,708	3,745	4,838	5,989	7,200	8,475	9,817	11,230	54,458
				0									
Year (2nd)	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Total Year
FTDs	25	25	26	26	27	27	28	29	29	30	30	31	334
Active Players (including FTDs)	152	155	158	162	165	168	171	175	178	182	186	189	2,041
Total Deposits (€)	126,824	129,361	131,948	134,587	137,279	140,024	142,825	145,681	148,595	151,567	154,598	157,690	1,700,977
Total Withdrawals (€)	63,412	64,680	65,974	67,293	68,639	70,012	71,412	72,841	74,297	75,783	77,299	78,845	850,489
Total Bets (€)	448,964	471,412	494,983	519,732	545,719	573,005	601,655	631,738	663,324	696,491	731,315	767,881	7,146,218
Total Wins (€)	381,619	400,700	420,735	441,772	463,861	487,054	511,407	536,977	563,826	592,017	621,618	652,699	6,074,285
GGR (€)	67,345	70,712	74,247	77,960	81,858	85,951	90,248	94,761	99,499	104,474	109,697	115,182	1,071,933
Margin (%)	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%
Bonuses (€)	23,571	24,749	25,987	27,286	28,650	30,083	31,587	33,166	34,825	36,566	38,394	40,314	375,176
Bonuses (%)	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
Game Provider Fee (€)	10,102	10,607	11,137	11,694	12,279	12,893	13,537	14,214	14,925	15,671	16,455	17,277	160,790
Game Provider Fee (%)	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%
Payment Processor Fee (€)	5,707	5,821	5,938	6,056	6,178	6,301	6,427	6,556	6,687	6,820	6,957	7,096	76,544
Platform Fee (€)	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	120,000
Affiliate Payments / User Acquisition (€)	249	254	259	264	269	275	280	286	291	297	303	309	3,335
Other Expenses (€)	5000	5000	5000	5000	5000	5000	5000	5000	5000	5000	5000	5000	60,000
Net Monthly Result (€)	12,717	14,281	15,927	17,660	19,482	21,400	23,417	25,539	27,771	30,119	32,589	35,186	276,087
Year (3rd)	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Total Year
FTDs	32	32	33	33	34	35	36	36	37	38	38	39	423
Active Players (including FTDs)	193	197	201	205	209	213	217	222	226	231	235	240	2,589
Total Deposits (€)	160,844	164,061	167,342	170,689	174,102	177,584	181,136	184,759	188,454	192,223	196,068	199,989	2,157,250
Total Withdrawals (€)	80,422	82,030	83,671	85,344	87,051	88,792	90,568	92,379	94,227	96,112	98,034	99,994	1,078,625
Total Bets (€)	806,275	846,589	888,918	933,364	980,032	1,029,034	1,080,486	1,134,510	1,191,235	1,250,797	1,313,337	1,379,004	12,833,581
Total Wins (€)	685,334	719,600	755,580	793,359	833,027	874,679	918,413	964,333	1,012,550	1,063,178	1,116,336	1,172,153	10,908,544
GGR (€)	120,941	126,988	133,338	140,005	147,005	154,355	162,073	170,176	178,685	187,620	197,001	206,851	1,925,037
Margin (%)	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%
Bonuses (€)	42,329	44,446	46,668	49,002	51,452	54,024	56,725	59,562	62,540	65,667	68,950	72,398	673,763
Bonuses (%)	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
Game Provider Fee (€)	18,141	19,048	20,001	21,001	22,051	23,153	24,311	25,526	26,803	28,143	29,550	31,028	288,756
Game Provider Fee (%)	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%
Payment Processor Fee (€)	7,238	7,383	7,530	7,681	7,835	7,991	8,151	8,314	8,480	8,650	8,823	9,000	97,076
Platform Fee (€)	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	120,000
Affiliate Payments / User Acquisition (€)	315	322	328	335	341	348	355	362	370	377	384	392	4,230
Other Expenses (€)	5000	5000	5000	5000	5000	5000	5000	5000	5000	5000	5000	5000	60,000
Net Monthly Result (€)	37,917	40,790	43,810	46,987	50,326	53,838	57,530	61,412	65,493	69,783	74,293	79,034	681,212

Above is our projected financial forecast for the next 3 years.